

# Managing Healthy, Sustainable Initiatives

Presenters:

**Kate Hill**, Product Management, CBORD

**Michelle Gottlieb**, Co-Coordinator

Healthy Food in Healthcare Program, Health Care Without Harm

**David Schwartz**, Campaign Director, Real Food Challenge

**Brad Krakow**, Project Manager, CBORD

# Agenda

- Sustainability and how it applies
- Organizations and resources
- Examples of programs
- Best practices for tracking, promoting, and reporting



Kate Hill  
Product Management  
CBORD

Michelle Gottlieb, Co-Coordinator  
Healthy Food in Healthcare Program  
Health Care Without Harm



# Sustainability and How it Applies

## Organizations and Resources

## Successful Initiatives in Healthcare



# HEALTHY FOOD IN HEALTH CARE

## The Role of Health Care in Promoting Healthy and Sustainable Food Systems

### CBORD Webinar

**MICHELLE GOTTLIEB**

CO-COORDINATOR

HEALTHY FOOD IN HEALTH CARE

HEALTH CARE WITHOUT HARM

[WWW.HEALTHYFOODINHEALTHCARE.ORG](http://WWW.HEALTHYFOODINHEALTHCARE.ORG)

[MBGOTTLIEB@COMCAST.NET](mailto:MBGOTTLIEB@COMCAST.NET)





*Together with our partners around the world, Health Care Without Harm shares a vision of a health care sector that does no harm, and instead promotes the health of people and the environment. To that end, we are working to implement ecologically sound and healthy alternatives to health care practices that pollute the environment and contribute to disease.*

- HCWH has grown to over 500 organizations in 53 countries.
- **Program Areas:**
  - **Healthy Food Systems**, Waste Management, Toxic Materials, Safer Chemicals, Green Building & Energy, Climate & Health, Green Purchasing, Pharmaceuticals



# Healthy Food in Health Care Program

National Initiative of Health Care Without Harm founded in 2005 to leverage the **massive purchasing power and health authority** of the healthcare sector to support healthy, sustainable food systems.

HFHC works with hospitals across the country to help improve the health and sustainability of their food services.

- Definition of **healthy food**:
  - Nutritious, whole foods and beverages
  - Environmentally sound
  - Economically viable
  - Socially responsible

# Farm as Factory

“The economic reductionism of modern industrial agriculture subjects the farm to the simplification, standardization and abstraction of a factory.”

James Scott, 1998

- Focus on inputs / outputs
- Specialization
- Resource intensiveness
- Large-scale



# Where in the Food System do Health Concerns Exist?

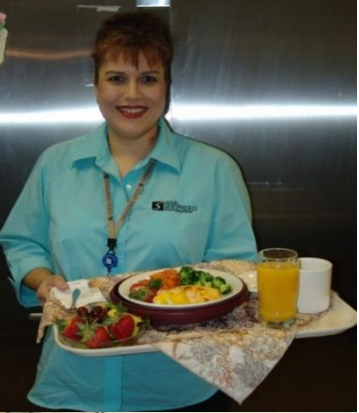
<p><b>Production</b></p>	<p><b>Pesticides</b>, chemical fertilizers, <b>antibiotic and hormone use</b> in meat and dairy production, infectious agents, <b>arsenic</b>, environmental degradation</p>
<p><b>Processing</b></p>	<p>Increased reliance on imported, unregulated processed foods; melamine; residual mercury; <b>food-borne illness</b></p>
<p><b>Packaging / Transportation</b></p>	<p><b>Bisphenol A (BPA)</b>, phthalates, perfluorochemicals, air quality, food miles, widespread use of plastics leading to large volumes of waste both in landfills and incinerated, environmental degradation</p>
<p><b>Consumption</b></p>	<p>Fast food, sugar-sweetened beverages, high fructose corn syrup, marketing, <b>obesogens</b>, nutritionally deplete foods</p>



# Toxics in the Food System

- Pesticides
- Bisphenol A
- Phthalates
- Dioxins
  - PCBs
- Metals
  - lead, mercury, cadmium, manganese
- PBDE flame retardants



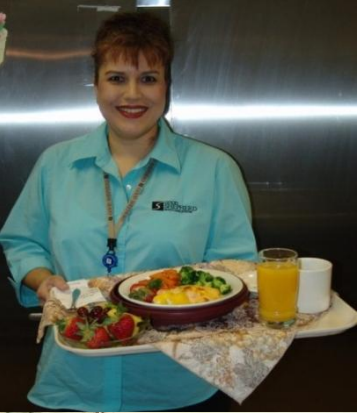


# Why Healthy Food in Health Care

- National health crisis of diet related diseases
- Increasing understanding of linkages between industrialized food systems and human and environmental health
- Health care in prime position to support a healthier food system and food environments:
  - Major employer
  - Health authority
  - Community member, leader and anchor
  - Large purchaser of food



- Hospitals' purchasing decisions have an:
  - Economic Impact – on growers, producers, other businesses, and communities
  - Health Impact – directly and indirectly on employees, patients, visitors, and community members
  - Environmental Impact – thus also impacting human health



# Healthy Food in Health Care Program

## Key Strategies:

- Sustainable Food Policies and Action Plans
- Purchasing Local Sustainably Produced Food
- Menu Changes to support whole, seasonal, meat reduced meals
- Farmers' Markets/ Farm Stands/ CSA's
- Hospital Gardens
- Healthy Beverage/ Healthy Vending Programs
- Composting and Waste Reduction



[www.healthyfoodinhealthcare.org](http://www.healthyfoodinhealthcare.org)

# HFHC Program Initiatives



Healthy Food Pledge



Clinical Education & Advocacy Program



Local & Sustainable Purchasing Initiative



Balanced Menus Initiative



HHI – Call to action for the health care sector – Healthier Food Challenge



Healthy Beverage Initiative

# Trends: Healthy Food and Beverage Environments



## Labeling Healthy Menu Items



## Healthy Beverage Programs

Fresh, local and sustainable fruits and vegetables



## Healthy Food in Vending Machines

# Trends: Healthy Food Access



**Farm Stand at Kaiser Permanente**



**Farmers' Market at Oregon Health & Science University**



***It's All Good***  
**Store at**  
**Oregon**  
**Health &**  
**Science**  
**University**



**CSA at MedStar Montgomery Medical Center**

# Trends: Healthy Communities Beyond Hospital Walls



**Community Garden: Johns Hopkins Bayview Medical Center**



**Good Samaritan Hospital**



**Futurecare Cherrywood Nursing & Rehabilitation**



**Hospital Farm: St. Joseph Mercy Medical Center**



# Trends: Policies and Purchasing



8 Providence Health Services Hospitals in Oregon sign the Pledge



Portland Oregon hospitals present check to Department of Agriculture representing their Local Food Purchasing



Sustainable Food Purchasing at Union Hospital of Cecil County



## PLOW TO PLATE®

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Farmers, health care providers  
and communities united in  
support of food for health.





Healthier  
Hospitals  
INITIATIVE

[www.healthierhospitals.org](http://www.healthierhospitals.org)



# Healthier Food Challenge

**Baseline** Facility (or system) has signed the Healthy Food in Health Care Pledge OR has formally adopted a sustainable food policy.

**Level 1** Commit to **one** of the following categories: Balanced Menu Challenge, Healthy beverages or Local and/or sustainable foods.

**Level 2** Commit to **two** of the following categories: Balanced Menu Challenge, Healthy beverages or Local and/or sustainable foods.

**Level 3** Commit to **three** of the following categories: Balanced Menu Challenge, Healthy beverages or Local and/or sustainable foods.

## Healthy Food in Health Care



A Pledge for Fresh, Local, Sustainable Food

**N**urses and other health care professionals are committed to the health and well-being of their patients and the community. We are committed to providing the highest quality care possible, and we believe that fresh, local, and sustainable food is an essential part of that care. We are committed to providing the highest quality care possible, and we believe that fresh, local, and sustainable food is an essential part of that care.

Through the work of the Healthy Food in Health Care Initiative, we are committed to providing the highest quality care possible, and we believe that fresh, local, and sustainable food is an essential part of that care.

### Healthy Food in Health Care

The purpose of this document is to provide a framework for the development of a healthy food policy. This document provides a framework for the development of a healthy food policy. This document provides a framework for the development of a healthy food policy.

**Worker Health and Safety**  
The Healthy Food in Health Care Initiative is committed to providing the highest quality care possible, and we believe that fresh, local, and sustainable food is an essential part of that care.

### Healthy Food in Health Care

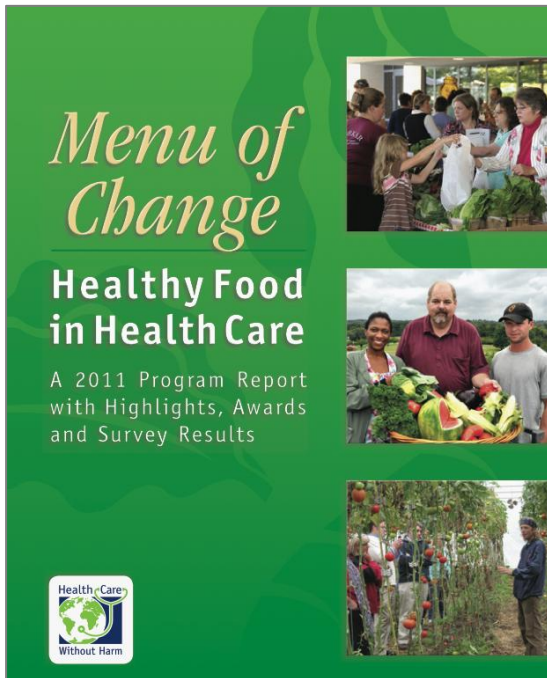
Healthy food is essential for the health and well-being of our patients and the community. We are committed to providing the highest quality care possible, and we believe that fresh, local, and sustainable food is an essential part of that care.

**Healthy Food in Health Care**  
Healthy food is essential for the health and well-being of our patients and the community. We are committed to providing the highest quality care possible, and we believe that fresh, local, and sustainable food is an essential part of that care.

# Education and Benchmarking

## GREEN GUIDE for Health Care™ GGHC

Guide for Operating a Healthy and Sustainable Food Service



Menu of Change Report & National Survey



Healthy Food in Health Care Awards



Conferences and Webinars

# Website: [www.healthyfoodinhealthcare.org](http://www.healthyfoodinhealthcare.org)



## ISSUES Healthy Food Systems



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  - [Mercury](#)
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## Healthy Food in Health Care

The *Healthy Food in Health Care* program harnesses the purchasing power and expertise of the health care sector to advance the development of a sustainable food system.

Through advocacy, and education, we motivate facilities to implement programs that explicitly connect all aspects of the food system with health. We catalyze sustainable procurement efforts, create clinician advocates, and inspire health care institutions to become leaders in shaping a food system that supports prevention-based health care.

### Who We Are

*Healthy Food in Health Care* (HFHC) is a national initiative of Health Care Without Harm (HCWH), developed in conjunction with its member organizations. We work with hospitals across the country to help improve the sustainability of their food services. Founded in 2005, the program provides education, tools, resources, and support to health care facilities, making the connection between the health of

[Sign Up for Our  
Healthy Food Email List](#)

We applaud the successes of  
2011 Food Award participants!

**"Our greatest 2010 success was getting staff, patients and visitors to appreciate what locally produced food is like versus food produced on industrial farms hundreds or thousands of miles away."**

—Mike Bersani, Manager Clinical Nutrition Services, Catering and Dining Services, MidMichigan Medical Center, Clare, Mich.

# HFHC Tools and Resources

## Food and Food Purchasing A Role for Health Care

*"We have to set an example with the food we serve our patients and employees."*

Dr. Toby Cosgrove, heart surgeon

Food is st  
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Nutrition  
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and quali

## E-News Letters & Listserve

HEALTHY FOOD IN HEALTH CARE March 2013

Health Care Without Harm

The Newsletter from the HCWH Healthy Food in Health Care Program

**FoodMed Joins CleanMed, April 24-26, Boston, MA**

Welcome to our CleanMed issue. CleanMed is the national conference dedicated to sustainability in the health care sector. This year's conference will take place in Boston, Massachusetts, from April 24-26.

Connect with us in Boston in 2013

CleanMed 2013 April 24-26, 2013

**In This Issue**

- [FoodMed Joins CleanMed, April 24-26](#)
- [Healthy Food in Health Care Survey and Awards](#)
- [Policy Update: Antibiotics in Animal Agriculture](#)
- [News from the Field: Vermont Hospital Food Service Retreat](#)

## Fact Sheets and Case Studies

## Farmers' Markets and CSAs on Hospital Grounds

Unhealth  
access to f  
vegetables  
the health  
American  
they are i  
communit  
institutor  
hospital s  
unique po  
disorder

## Promotional Materials: *Balanced Menu Table Tent*

**Your Balanced Menu Meal**

We strive to reduce the amount of animal protein on our hospital menus and serve the healthiest, most sustainably produced meat available in order to improve our community's health.





# Additional Resources

In case you want to leave our website:

- Environmental Working Group has a great website for consumer guidance on food ([www.ewg.org](http://www.ewg.org))
- Take action on food policy: [www.healthyfoodaction.org](http://www.healthyfoodaction.org))
- Learn more about protecting antibiotics: [www.keepantibioticsworking.org](http://www.keepantibioticsworking.org)

# Contact Info

## Healthy Food in Health Care Program

**Michelle Gottlieb**

617-216-5658

[mbgottlieb@comcast.net](mailto:mbgottlieb@comcast.net)

**Websites:** [www.healthyfoodinhealthcare.org](http://www.healthyfoodinhealthcare.org)

[www.noharm.org](http://www.noharm.org)

[www.healthierhospitals.org](http://www.healthierhospitals.org)

David Schwartz, Campaign Director

Real Food Challenge

# Sustainability: Successful Initiatives in Colleges



# Real Food Challenge

Higher Education Opportunities for  
Building a Healthy, Just and  
Sustainable Food System



David Schwartz, Campaign Director

[www.realfoodchallenge.org](http://www.realfoodchallenge.org)



# Real Food Challenge

- *“Harnessing the power of youth and universities to create a more just and sustainable food system.”*

## Programs:

- Real Food Campus Commitment
- Real Food Calculator
- Real Food Awards
- Food Day 2013
- Campus Visits



# Student and University Demand for Real Food

- **A third** of greenhouse gasses come from factory farms and agribusiness
- **1 acre of US farmland** is lost every minute due to financial squeeze on family farmers
- **1 in 3** Americans born today will develop diabetes
- **Less than 2%** of the food economy considered 'real food'



# Student and University Demand for Real Food

- 100,000 students, staff & faculty participate in **Food Day** events on **300+ college campuses** in 2012
- At University of South Florida, Florida State and Western Washington University: **90+% student support for Real Food programs on campus**
- At Earlham College in IN, University of Cincinnati and Loyola University in Chicago: **student government resolutions** call for more real food on campus



# Real Food Campus Commitment

- Purchase at least **20% Real Food by 2020**
- Engage student researchers to **track procurement goals annually** using Real Food Calculator
- Set up a Food Systems Working Group (FSWG) – to **develop a campus food policy** and action plan
- Increase **student education** and engagement
- Food service and prime vendor **contract reform**





# Participating Campuses



20 %



20 %



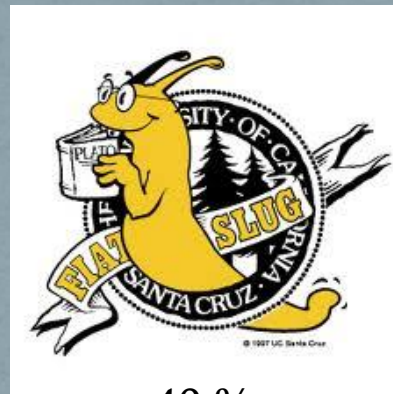
40 %



40 %



30 %



40 %



# What is 'real food'?

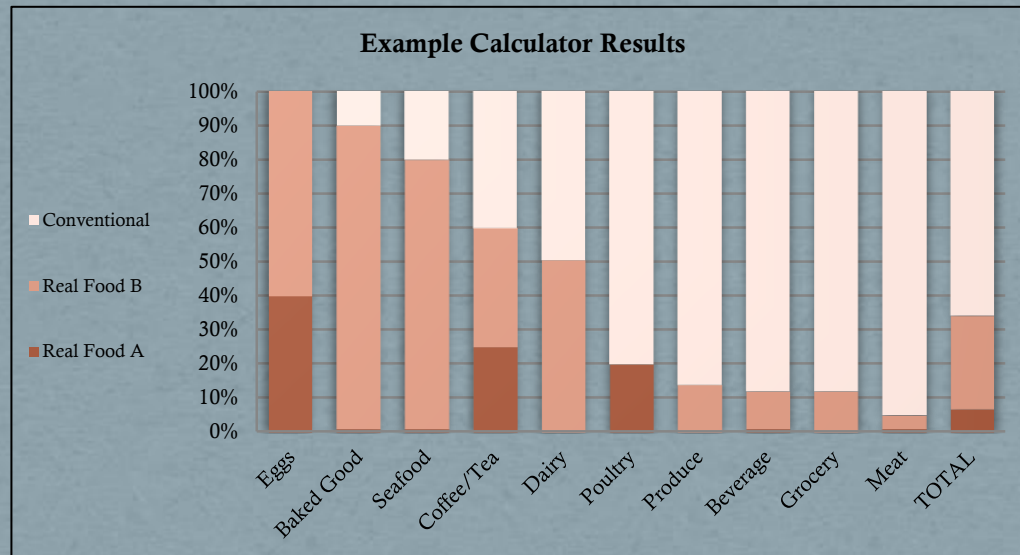
## Real Food Guide Summary Version 2012-2013

In order for a food item to be counted as local, fair, ecologically sound, or humane, it must meet one or more of the criteria in the "Green Light" or "Yellow Light" sections for that category.

	Local and Community-Based	Fair	Ecologically Sound	Humane
<b>Green Light</b> <i>Best represents standard</i> <b>YES</b>	<ul style="list-style-type: none"> <li>Community-based</li> <li>All ingredients within 150 miles of the institution</li> </ul>	<ul style="list-style-type: none"> <li>3<sup>rd</sup> party certified products (e.g. Fairtrade Certified, by F.L.O.)</li> <li>Single-source product with fair employee policy</li> </ul>	<ul style="list-style-type: none"> <li>3<sup>rd</sup> party certified products (e.g. Food Alliance)</li> <li>From an organic campus farm or garden</li> </ul>	<ul style="list-style-type: none"> <li>3<sup>rd</sup> party certified products requiring no physical alterations (e.g. Animal Welfare Approved by AWI)</li> </ul>
<b>Yellow Light</b> <i>Lesser representation of the standard</i> <b>YES</b>	<ul style="list-style-type: none"> <li>Community-based</li> <li>All ingredients within 250 miles of the institution</li> <li>50% of ingredients meet the standard</li> </ul>	<ul style="list-style-type: none"> <li>50% of ingredients meet the standard</li> </ul>	<ul style="list-style-type: none"> <li>3<sup>rd</sup> party certified products with a lower standard (e.g. Transitional Organic)</li> <li>50% of ingredients meet the standard</li> </ul>	<ul style="list-style-type: none"> <li>3<sup>rd</sup> party certified products requiring outdoor access, no confinement cages. (e.g. AGA Grassfed)</li> </ul>
<b>Red Light</b> <i>Good Start, but not enough</i> <b>NO</b>			<ul style="list-style-type: none"> <li>E.g. "Raised without Antibiotics", USDA GAP Certified (Good Agricultural Practices)</li> </ul>	<ul style="list-style-type: none"> <li>E.g. "rBGH-free/rBST-free"</li> </ul>
<b>Red Light</b> <i>Claim does not necessarily have substance</i> <b>NO</b>			<ul style="list-style-type: none"> <li>E.g. "Natural"</li> </ul>	
<b>Red Light</b> <i>No way</i> <b>NO</b>			<ul style="list-style-type: none"> <li>E.g. Monterey Bay Aquarium "Avoid"</li> </ul>	
<b>Disqualified</b> <i>Product cannot count as Real Food in any category</i>	<ul style="list-style-type: none"> <li>Producer found guilty of criminal charges with respect to labor (eg. Slavery) or substantial violations of labor laws</li> <li>Producer a Concentrated Animal Feeding Operation (CAFO)</li> <li>Product is likely to contain GMOs</li> <li>Product contains ingredients with significant known health concerns</li> </ul>			

# Real Food Calculator

- Consistent, credible, detailed results
- 40 Campuses with active assessments
- Student researchers conduct assessments – via paid positions, internships & academic credit.



# Online Web App and Tracking Tool

**REAL FOOD CALCULATOR**

[About](#) | [Our Criteria](#) | [The Process](#) | [Institution Profiles](#)

## Home Page

The home page features a navigation bar with the title 'REAL FOOD CALCULATOR' and links for 'About', 'Our Criteria', 'The Process', and 'Institution Profiles'. Below the navigation is a large graphic with the text 'REAL FOOD NOURISHES THE EARTH' and a 'SIGN UP' button. The graphic is divided into four quadrants: 'COMMUNITIES' (top-left, showing market stalls), 'PRODUCERS' (bottom-left, showing a farm), 'CONSUMERS' (top-right, showing a plate of food), and 'THE EARTH' (bottom-right, showing a landscape with a windmill). A central graphic shows a bowl of food with a spoon and a fork.

## Product Input Screen

**+ Add Line Item**

Vendor  Description\*

Remember?  Label/Brand name

No Code Notes

Product code\*

Cost\*

Facility

Local Fair Humane Ecological Disqualifier

Yes No Yes No Yes No N/A Yes No Yes None

Baked Goods  Meat

Poultry  Dairy

Eggs  Fish/Seafood

Tea/Coffee  Beverages

Grocery  Produce

The product input form contains several fields: Vendor, Description, Remember?, Label/Brand name, Notes, Product code, Cost, and Facility. Below these fields are five icons representing different criteria: Local (barn), Fair (scales), Humane (hand), Ecological (leaf), and Disqualifier (plus sign). Each icon has a 'Yes' or 'No' (or 'None') radio button below it. To the right of the form are icons for product categories: Baked Goods, Meat, Poultry, Dairy, Eggs, Fish/Seafood, Tea/Coffee, Beverages, Grocery, and Produce. A blue arrow points to the 'Disqualifier' radio button.



# Shared Value



- Student satisfaction and health
- Increased revenue for food service operation
- Stable income for family farmers and sustainable food producers
- University leadership in a competitive and quickly-growing field



# Resources

<http://www.realfoodchallenge.org/food-service-professionals>

<http://calculator.realfoodchallenge.org/>

<http://www.foodday.org/campuses>

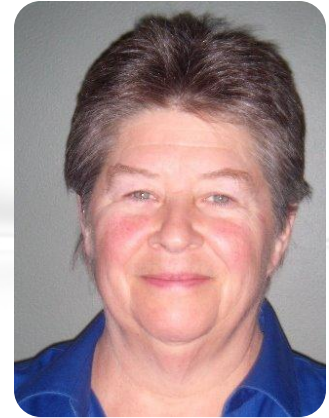
**Contact Me!**

**David Schwartz – [david@realfoodchallenge.org](mailto:david@realfoodchallenge.org)**



Kate Hill

Product Management CBORD



# CBORD Solutions: Track, Promote, Reward, Report



Track

Inform & Promote



Nutrition Facts	
Serving Size 1 ounce    Servings In bag 4	
Amount Per Serving	
Calories 155	Calories from Fat 93
Total Fat 11g	% Daily Value*
Saturated Fat 3g	16%
Trans Fat	
Cholesterol 0mg	0%
Sodium 148mg	6%
Total Carbohydrate 14g	5%
Dietary Fiber 1g	5%
Sugars 1g	
Protein 2g	
Vitamin A 0%	Vitamin C 9%
Calcium 1%	Iron 3%

\*Percent Daily Values are based on a diet of other people's secrets.

Reward



**JOB STATUS REPORT**

Report Date: 10/2/03

JOB	ISSUES		CLIENT DOLLARS	
	ESTIMATE	ACTUAL	ESTIMATE	ACTUAL
<b>ABC-101 ABC Annual Report</b>				
<b>Services</b>				
Design Concept				20.00
Design Development				0.00
Art Direction				100.00
Production				100.00
Presentation Assembly				80.00
Proofreading				-120.00
Consulting				0.00
Project Management				80.00
Production Coordination				-60.00
Administrative Support				0.00
Press Supervision				-120.00
Meetings				-240.00
Travel Time				437.50
<b>Expenses</b>				
Copywriting				-600.00
Illustration				550.00
Photography				275.00
Media - CDs, Zips, etc.				625.00
Color Separations	1,500.00	1,250.00	1,800.00	300.00
Printing	5,000.00		5,500.00	4,950.00
Delivery/Messengers	150.00	20.00	180.00	156.00
Outside Consultant		500.00		600.00
	14,900.00	8,145.00	17,055.00	9,349.00
<b>Total for ABC-101</b>	<b>48.00</b>	<b>\$1.50</b>	<b>\$16,580.00</b>	<b>\$10,887.50</b>
			<b>\$22,015.00</b>	<b>\$14,549.00</b>
			<b>6,450.00</b>	<b>\$1,016.00</b>

Report





Foodservice Suite / NetMenu

NetNutrition



Nutrition Facts	
Serving Size 1 ounce Servings In Bag 4	
Amount Per Serving	
Calories 155	Calories from Fat 93
Total Fat 11g	% Daily Value*
Saturated Fat 3g	16%
Trans Fat	
Cholesterol 0mg	0%
Sodium 148mg	16%
Total Carbohydrate 14g	0%
Dietary Fiber 1g	6%
Sugars 1g	5%
Protein 2g	5%
Vitamin A	0%
Calcium	1%
Vitamin C	9%
Iron	3%

\*Percent Daily Values are based on a diet of other people's misdeeds.

MICROS Odyssey PCS GOLD



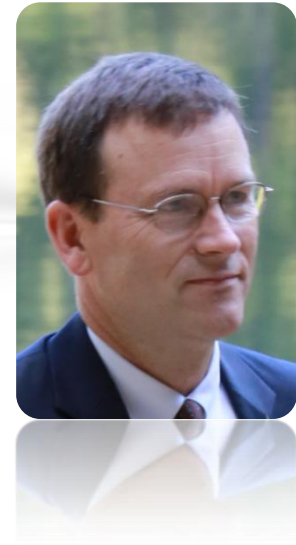
**JOB STATUS REPORT**  
Report Date: 10/2/03

JOB	BUDGET		ACTUAL		CLIENT DOLLARS		VARIANCE	
	ESTIMATE	ACTUAL	ESTIMATE	ACTUAL	ESTIMATE	ACTUAL		
ABC-101 ABC Annual Report								
Services								
Design Concept							60.00	
Design Development							-120.00	
Art Direction							0.00	
Production							100.00	
Presentation Assembly							100.00	
Proofreading							80.00	
Consulting							-120.00	
Project Management							0.00	
Production Coordination							80.00	
Administrative Support							-60.00	
Press Supervision							0.00	
Meetings							-120.00	
Travel Time							-240.00	
Expenses								
Copywriting							-600.00	
Illustration							550.00	
Photography							275.00	
Media - CDs, Zips, etc.							625.00	
Color Separations	1,500.00		1,250.00		1,800.00		300.00	
Printing	5,000.00				5,500.00		550.00	
Delivery/Messengers	150.00		20.00		180.00		156.00	
Outside Consultant			500.00				-600.00	
							1,256.00	
<b>Total for ABC-101</b>	<b>48.00</b>	<b>\$1.50</b>	<b>\$16,580.00</b>	<b>\$10,887.50</b>	<b>\$22,015.00</b>	<b>\$14,549.00</b>	<b>6,450.00</b>	<b>\$1,016.00</b>

Foodservice Suite / MICROS POS

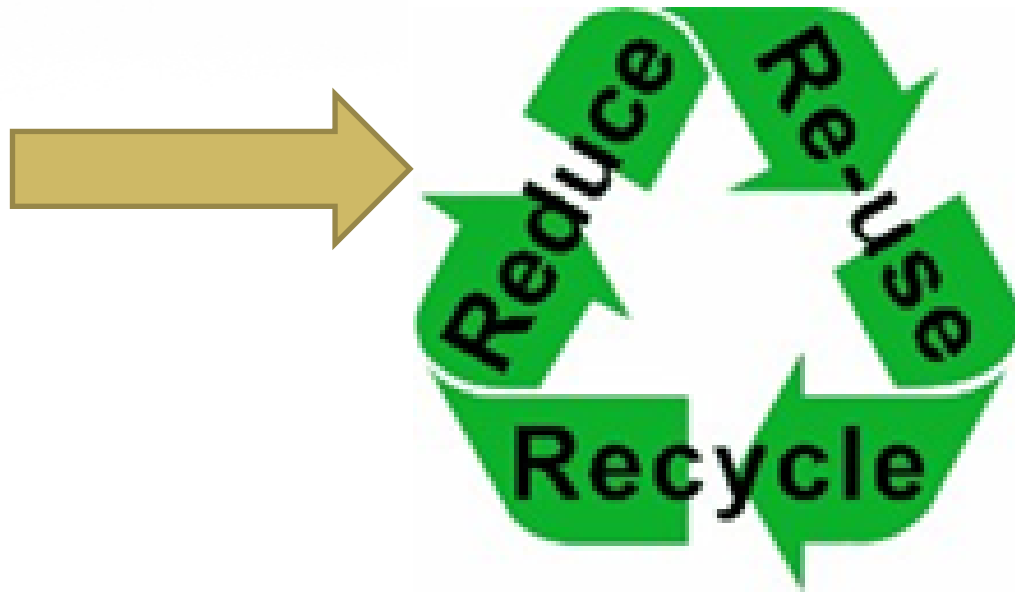
Brad Krakow

Project Manager, CBORD



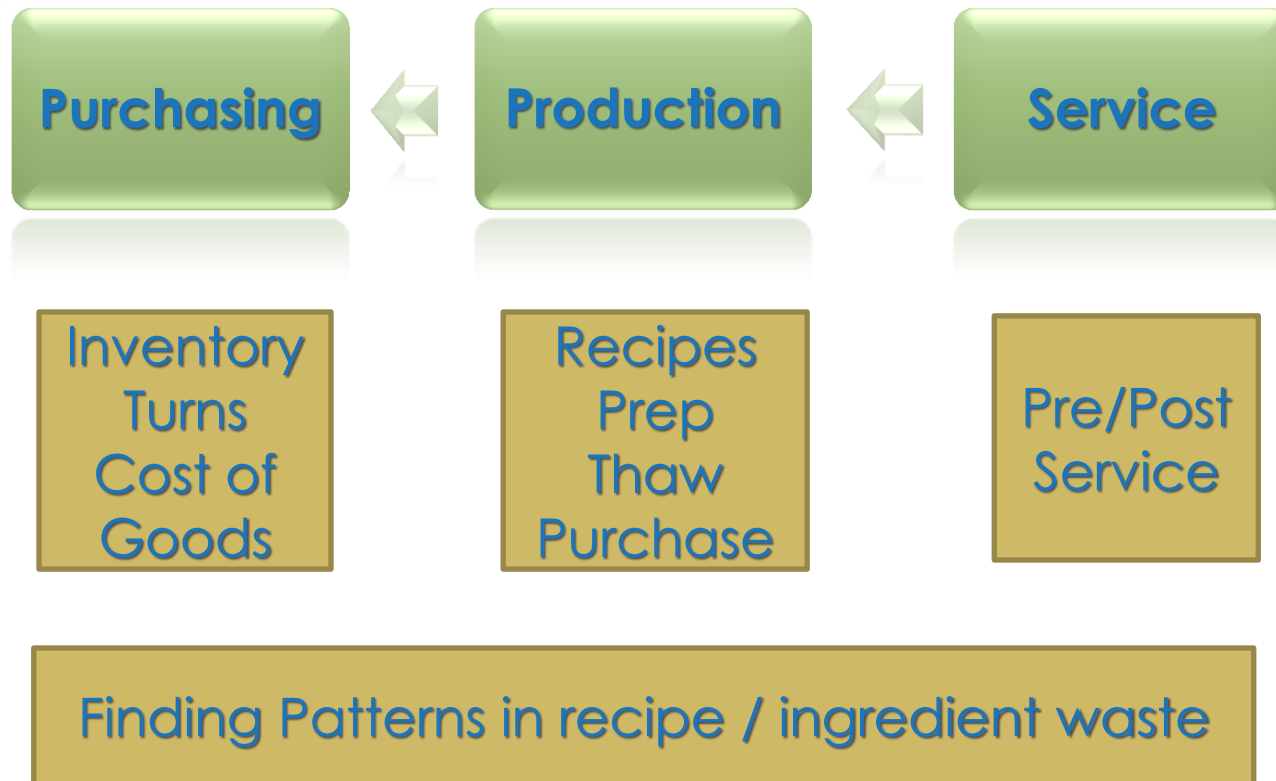
# Using Technology to Support Sustainability Initiatives

# Reduce, Reuse, Recycle

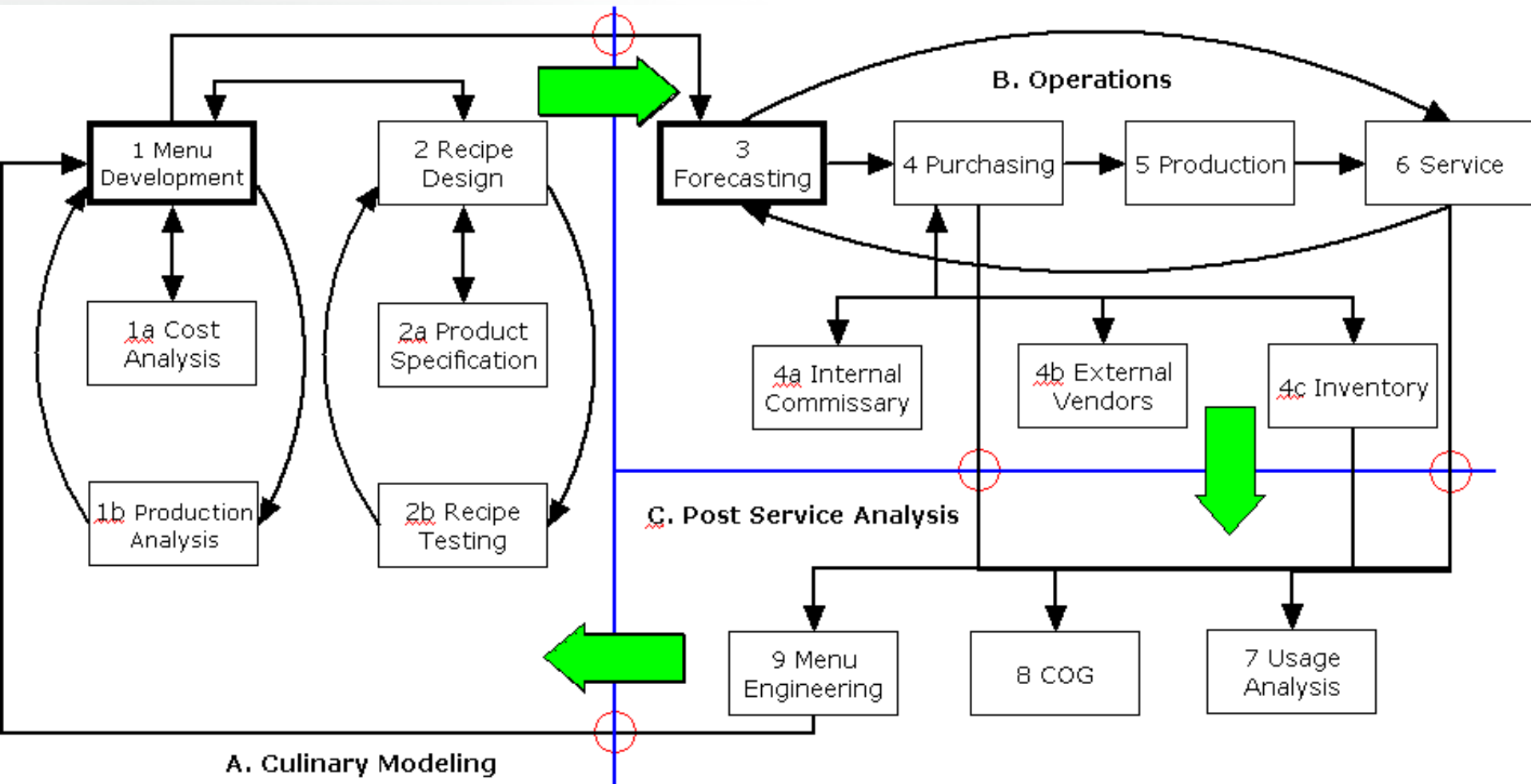


Do the **right** thing

# Poor Management Is Sustainability's Enemy



# Managing Well & Sustainability



# The Right Amount of the Right Stuff

- Real Food Challenge
- Healthier Hospitals Initiative
- Princeton Review
- Local Initiatives

# “Local – Organic – Sustainable” vs. 76 and Counting

cage free	Grass Fed	Paper - post consumer content (10-49%)	Social Accountability Accreditation Services
Carbon Footprint	Humanely Certified	Paper - post consumer content (50-100%)	Social Accountability International
Certified:	Local: 100	Paper - post consumer content (10-39%)	Sustainable Agriculture Network
American Grass Fed - Tier 1	Local: 250	Paper - post consumer content (40-69%)	Union for Ethical BioTrade
Chemical Green Seal	Local:300 (regional)	Paper - post consumer content (70-89%)	UTZ
Equal Exchange	Local: City or Region (New Haven grown or produced)	Paper - post consumer content (90-100%)	Vegetarian Fed
Fair Trade International	Local: In State	Paper - post consumer content (100%)	USDA Process Verified - Grass Fed
Fair Trade USA	Local: USA Continental	Paper - post consumer content (60-99%)	USDA Labeling Requirements
Relationship Food Alliance	Natural	Paper - post consumer content (50-99%)	30% main dishes vegetarian
Forrest Stewardship	No Antibiotics	Paper - pre consumer	On Site Food Production
	No Hormones	Paper - pre consumer (10-49%)	GS-37 (Green Seal)
Marine Sustainability Council	Non Geneticall Modivied Organism (GMO)	Paper - pre consumer (50-100%)	GRA Standards
Monterey Seafood	Not Local	Paper - unbleached	EPA DfE standards
Blue Ocean Institute	Organic	Paper - processed chlorine free	Green Light - Real Food Challenge
Cerrtified Humane	Organic %	Paper - elemental chlorine free	Yellow Light - Real Food Challenge
American Humane Certified	Organic USDA Certified	Phosphate free	Red Light - Real Food Challenge
Animal Welfare Approved	Organic IOAS (International Organic Accreditation Service)	Plastic Recycle # (1-7)	
Compostable	paper (disposables) - bio based	Rainforest Alliance	
Free Range	Paper - compostable	Recycled Materials	
GMO Free	Paper - post consumer content	Reduced Packaging	

# Unsustainable Math – 80%

15 categories

X

7,500 items

X

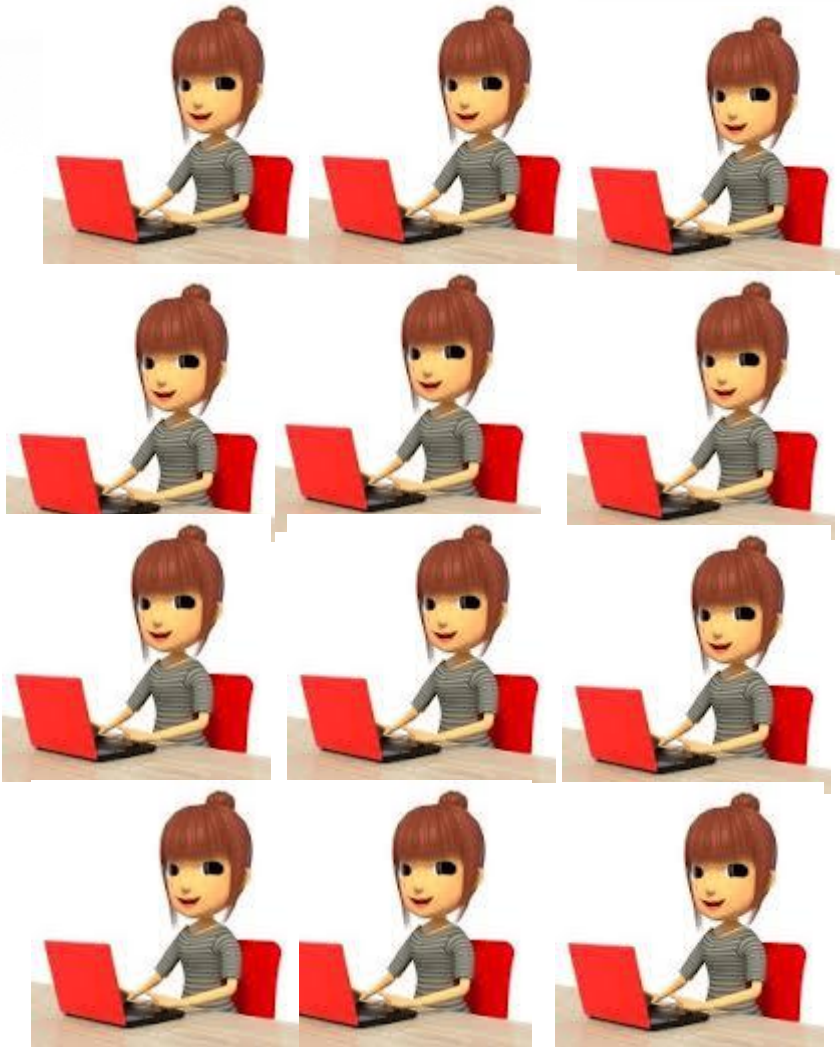
20 seconds each

125 days of coding





# Option #1



# Option #2



**You**

cbord®

# Current Features

- Vendor Item Reports by Key Settings
- Purchase Summary by Product Groups

# New Sustainability Features

**Vendor Item Attributes**

Vendor Item Attribute Name	Sort Order	Owning Unit
<input checked="" type="checkbox"/> Blue Ocean Institute	4	CBORDemo
<input type="checkbox"/> Cage Free	3	CBORDemo
<input type="checkbox"/> Compostable	1	CBORDemo
<input type="checkbox"/> Domestically Produced	5	CBORDemo
<input type="checkbox"/> Equal Exchange	4	CBORDemo
<input type="checkbox"/> Fair Trade	4	CBORDemo
<input type="checkbox"/> Food Alliance	4	CBORDemo
<input type="checkbox"/> Free Range	3	CBORDemo
<input type="checkbox"/> GMO Free	2	CBORDemo
<input type="checkbox"/> Grass Fed	3	CBORDemo
<input type="checkbox"/> Green Seal GS-37	4	CBORDemo
<input type="checkbox"/> In State	5	CBORDemo
<input type="checkbox"/> Local 100	5	CBORDemo
<input type="checkbox"/> Local 250	5	CBORDemo
<input type="checkbox"/> Marine Stewardship Council	4	CBORDemo
<input type="checkbox"/> Monterey Seafood	4	CBORDemo
<input type="checkbox"/> Organic	2	CBORDemo
<input type="checkbox"/> Paper - Unbleached	1	CBORDemo
<input type="checkbox"/> Post Consumer Content (50-90%)	1	CBORDemo
<input type="checkbox"/> Post Consumer Content (10-49%)	1	CBORDemo
<input type="checkbox"/> Post Consumer Content 100%	1	CBORDemo
<input type="checkbox"/> Pre Consumer Content (10-49%)	1	CBORDemo
<input type="checkbox"/> Pre Consumer Content (50-90%)	1	CBORDemo
<input type="checkbox"/> Pre Consumer Content 100%	1	CBORDemo
<input type="checkbox"/> Rainforest Alliance	4	CBORDemo
<input type="checkbox"/> Reduced Packaging	1	CBORDemo

Row: 1 of 28

OK Cancel Add Delete Help

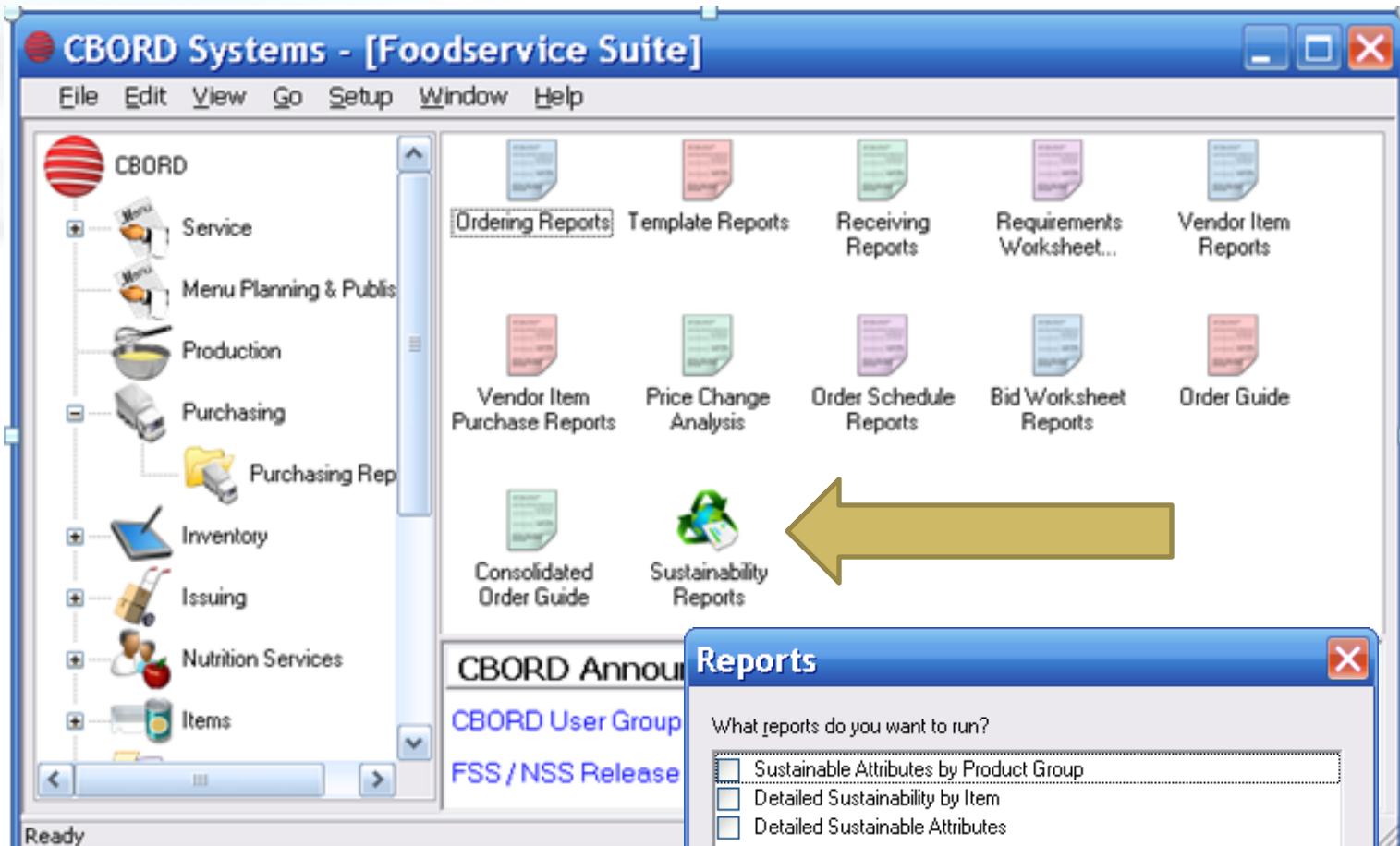
## Edit Vendor Items

### Vendor Item Attributes

Item ID	Item Name	Vendor	Reduced Packagir	GMO Free	Organic	Cage Free	F
1915388	ARUGULA FRESH	Acme Wholesale Foods	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
6609044	ARUGULA FRESH	Acme Wholesale Foods	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
3460557	ASPARAGUS FRESH LG	Acme Wholesale Foods	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
4290391	ASPARAGUS FRESH SMALL	Acme Wholesale Foods	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
2514321	SOUP CREAM OF ASPARAGL	Acme Wholesale Foods	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Navigation controls: left arrow, vertical lines, right arrow, left arrow, vertical lines, right arrow.

Buttons: Close, Save, Help



## Detailed Sustainable Attributes

Report Period: 2/17/2013 - 5/17/2013

### Domesticly Produced

Fresh Produce	Vendor Item Amt	Vendor Item %	Total Prod Group Amt	% of Prod Group
Apple Rome Beauty 80 Ct (RTS)				
APPLE ROME FRSH	1,845.00	100.00%		
-----				
Vendor Item Total:	1,845.00			
Product Group Summary:	1,845.00		2,779.32	66.38%
Meat/Seafood/Poultry	Vendor Item Amt	Vendor Item %	Total Prod Group Amt	% of Prod Group
Bacon Canadian				
BACON CANADN STY NJCE SQR 1/	7,759.80	100.00%		
-----				
Vendor Item Total:	7,759.80			
Ground Bacon Precooked (RTS)				
BACON PRECOOKED PPR #2	384.00	100.00%		
-----				
Vendor Item Total:	384.00			
Product Group Summary:	8,143.80		8,143.80	100.00%
<b>Total for Domesticly Produced:</b>	<b>\$9,988.80</b>			

# All Vendor Item Reports by Attribute

Reports

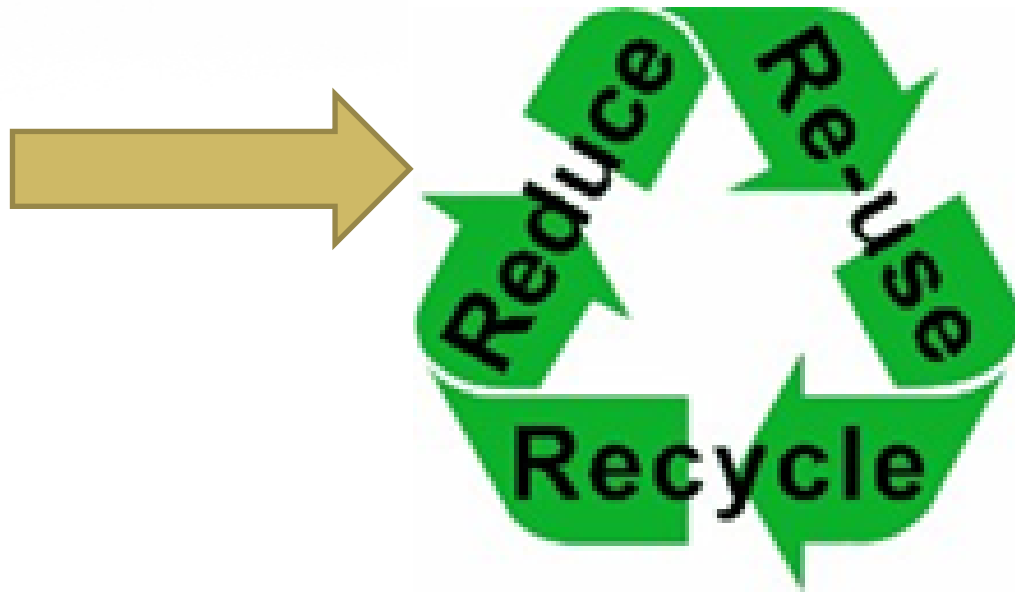
What reports do you want to run?

- Vendor Item Purchases Detail
- Vendor Item Purchases Summary
- Vendor Item Descending Usage
- Vendor Item List
- Vendor Item List by Purchase Group
- Vendor Item Rebates
- Vendor Item Rebates by Manufacturer
- Vendor Item Cross Reference

Print to File  Preview

OK Cancel Help

# Reduce, Reuse, Recycle



Do the **right** thing





# Track & Reward

## Detailed Sustainable Attributes

Report Period: 2/17/2013 - 5/17/2013

### Domesticly Produced

Fresh Produce	Vendor Item Amt	Vendor Item %	Total Prod Group Amt	% of Prod Group
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APPLE ROME FRSH	1,845.00	100.00%		
-----				
Vendor Item Total:	1,845.00			
-----				
Product Group Summary:	1,845.00		2,779.32	66.38%
-----				
Meat/Seafood/Poultry	Vendor Item Amt	Vendor Item %	Total Prod Group Amt	% of Prod Group
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BACON CANADN STY NJCE SQR 1/:	7,759.80	100.00%		
-----				
Vendor Item Total:	7,759.80			
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Ground Bacon Precooked (RTS)				
BACON PRECOOKED PPR #2	384.00	100.00%		
-----				
Vendor Item Total:	384.00			
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Product Group Summary:	8,143.80		8,143.80	100.00%
-----				
Total for Domesticly Produced:	\$9,988.80			

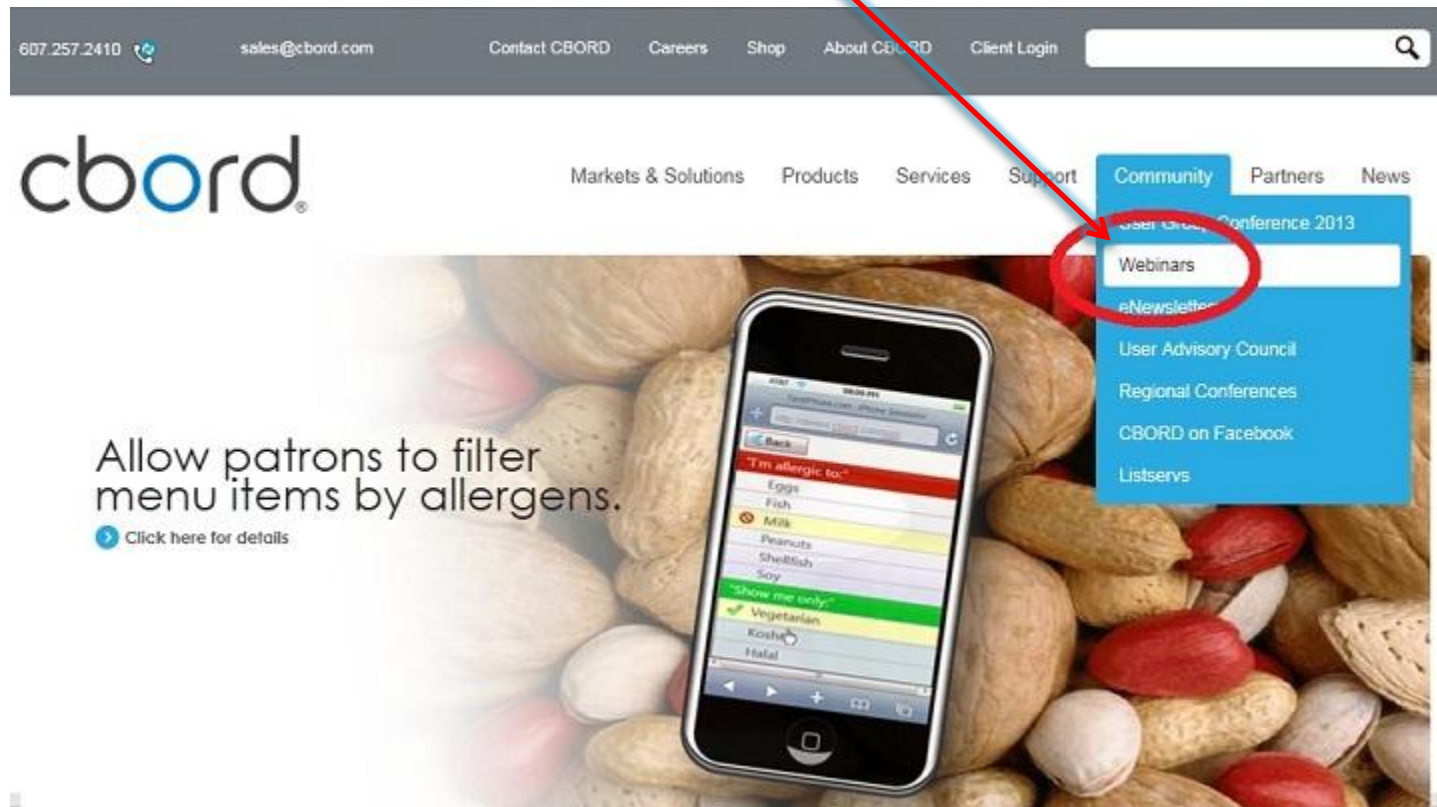



# CBORD Solutions



# Coming Soon

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- Webinars**
- eNewsletters
- User Advisory Council
- Regional Conferences
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- Listservs

Allow patrons to filter menu items by allergens.  
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# Ready to Learn More?

Please contact

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